

# **Budget Proposal**

Proposal for: Washoe County, NV Project Name: DEM & Contour Updates Quote Number: Q-74186 Contract Term: 1 Year(s) EagleView Rep: Ruth Zipfel Phone Number: 6159732541 Email: ruth.zipfel@eagleview.com Expiration Date: 3/27/2021 Targeted Capture: Non-Capture

# Total: \$21,303.00



This quote is non-binding, creates no legal rights, duties or obligations, expressed or implied, on either party, and shall become binding only in the event that Pictometry and Customer enter into a definitive agreement incorporating it. The pricing quoted above does not reflect applicable taxes, which will be reflected in any resulting definitive agreement with Customer. This quote is valid until the date shown above, after which it expires. All Discounts are approximate.





Proposal for: Washoe County, NV Project Name: DEM & Contour Updates Contract Term: 1 Year(s) EagleView Rep: Ruth Zipfel Expiration Date: 3/27/2021 Targeted Capture: Non-Capture

Qty	Product	List Price	Discount (%)	Subtotal
66	LiDAR Based Mapping - Misc (sq mi)	\$40.00		\$2,640.00
1	Survey - Ground Control Points - non-specific	\$6,750.00		\$6,750.00
22	IMAGERY - NEIGHBORHOOD - 4-way (N5) (3in) Per Sector	\$595.00	26.471	\$9,625.00
22	Tiles - Standard (3in GSD; TIFF format) Per Sector	\$20.00		\$440.00
22	Mosaic - Area Wide (3in GSD; MrSID format; individual) Per Sector	\$2.00		\$44.00
22	Mosaic - Area Wide (3in GSD; ECW format; individual) Per Sector	\$2.00		\$44.00
22	IMAGERY-Color Digital Orthophotography-6in GSD-Industry-Standard Delivery Format-per sq mi	\$80.00		\$1,760.00
1	Media Drive Capacity 931G - Drive Model 1T - EXTPOWER	\$199.00	100	\$0.00
	· · · · · · · · · · · · · · · · · · ·		TOTAL:	\$21,303.00

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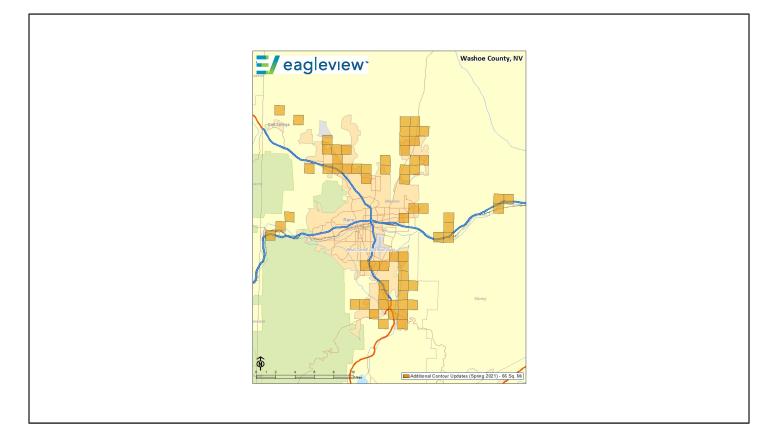
TOTAL: \$21,303.00

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# **Coverage Map**

Proposal for: Washoe County, NV Project Name: DEM & Contour Updates Contract Term: 1 Year(s) EagleView Rep: Ruth Zipfel Expiration Date: 3/27/2021 Targeted Capture: Non-Capture



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## AGREEMENT BETWEEN PICTOMETRY INTERNATIONAL CORP. ("<u>PICTOMETRY</u>") AND WASHOE COUNTY, NV ("<u>CUSTOMER</u>")

1. This order form ("Order Form"), in combination with the contract components listed below:

Section A: Product Descriptions, Prices and Payment Terms Section B: License Terms:

- Delivered Content Terms and Conditions of Use
- Software License Agreement

Section C: Non-Standard Terms and Conditions

Appendix 1: Photogrammetric Product Specifications

Maps (4)

(all of which, collectively, constitute this "<u>Agreement</u>") set forth the entire understanding between Pictometry and Customer with respect to the subject matter hereof and supersedes all prior representations, agreements and arrangements, whether oral or written, relating to the subject matter hereof. Any modifications to this Agreement must be made in writing and be signed by duly authorized officers of each party. Any purchase order or similar document issued by Customer in connection with this Agreement is issued solely for Customer's internal administrative purposes and the terms and conditions set forth on any such purchase order shall be of no force or effect as between the parties.

- 2. In the event of any conflict among any contract components comprising this Agreement, order of precedence for resolving such conflict shall be, from highest (i.e., supersedes all others) to lowest (i.e., subordinate to all others): Non-Standard Terms and Conditions; Photogrammetric Product Specifications; Product Descriptions, Prices and Payment Terms; License Terms in order as listed above under the heading 'Section B: License Terms'; and Order Form.
- 3. All notices under this Agreement shall be in writing and shall be sent to the following respective addresses:

CUSTOMER NOTICE ADDRESS	PICTOMETRY NOTICE ADDRESS		
1001 E. Ninth St., C200	25 Methodist Hill Drive		
Reno, NV 89512	Rochester, NY 14623		
Attn: Gary Zaepfel, Technology Systems Developer	Attn: General Counsel		
Phone: (775) 328-2349	Phone: (585) 486-0093 Fax: (585) 486-0098		

Either party may change their respective notice address by giving written notice of such change to the other party at the other party's then-current notice address. Notices shall be given by any of the following methods: personal delivery; reputable express courier providing written receipt; or postage-paid certified or registered United States mail, return receipt requested. Notice shall be deemed given when actually received or when delivery is refused.

- 4. This Agreement, including all licenses granted pursuant to it, shall be binding upon and inure to the benefit of the parties hereto, their successors and permitted assigns, but shall not be assignable by either party except that (i) Pictometry shall have the right to assign its right to receive Fees under this Agreement, provided no such assignment shall affect Pictometry's obligations hereunder, and (ii) Pictometry shall have the right to assign all its rights under this Agreement to any person or entity, provided the assignee has assumed all of Pictometry's obligations under this Agreement.
- 5. IN NO EVENT SHALL EITHER PARTY BE LIABLE, UNDER ANY CAUSE OF ACTION OF ANY KIND ARISING OUT OF OR RELATED TO THIS AGREEMENT (INCLUDING UNDER THEORIES INVOLVING TORT, CONTRACT, NEGLIGENCE, STRICT LIABILITY, OR BREACH OF WARRANTY), FOR ANY LOST PROFITS OR FOR ANY INDIRECT, INCIDENTAL, CONSEQUENTIAL, PUNITIVE, OR OTHER SPECIAL DAMAGES SUFFERED BY THE OTHER PARTY OR OTHERS, EVEN IF A PARTY HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.
- 6. With respect to any claims that Customer may have or assert against Pictometry on any matter relating to this Agreement, the total liability of Pictometry shall, in the aggregate, be limited to the aggregate amount received by Pictometry pursuant to this Agreement.
- 7. The waiver by either party of any default by the other shall not waive subsequent defaults of the same or different kind.
- 8. In the event that any of the provisions of this Agreement shall be held by a court or other tribunal of competent jurisdiction to be unenforceable, such provision will be enforced to the maximum extent permissible and the remaining portions of this Agreement shall remain in full force and effect.

- 9. Pictometry shall not be responsible for any failure on its part to perform due to unforeseen circumstances or to causes beyond Pictometry's reasonable control, including but not limited to acts of God, war, riot, embargoes, acts of civil or military authorities, fire, weather, floods, accidents, strikes, failure to obtain export licenses or shortages or delays of transportation, facilities, fuel, energy, supplies, labor or materials. In the event of any such delay, Pictometry may defer performance for a period of time reasonably related to the time and nature of the cause of the delay.
- 10. In consideration of, and subject to, payment by Customer of the Fees specified in Section A of this Agreement, Pictometry agrees to provide Customer with access to and use of the products specified in Section A of this Agreement, subject to the terms and conditions set forth in this Agreement. Customer hereby agrees to pay the Fees specified in Section A of this Agreement in accordance with the stated payment terms and accepts and agrees to abide by the terms of this Agreement.

This Agreement shall become effective upon execution by duly authorized officers of Customer and Pictometry and receipt by Pictometry of such fully executed document, such date of receipt by Pictometry being the "Effective Date."

PARTIES:	
CUSTOMER	PICTOMETRY
WASHOE COUNTY, NV	PICTOMETRY INTERNATIONAL CORP.
(entity type)	a Delaware corporation
SIGNATURE:	SIGNATURE:
NAME:	NAME:
TITLE:	TITLE:
DATE:	EXECUTION DATE:
	DATE OF RECEIPT (EFFECTIVE DATE):

# **SECTION A**

# **PRODUCT DESCRIPTIONS, PRICES AND PAYMENT TERMS**

Pictometry International Corp. 25 Methodist Hill Drive Rochester, NY 14623

# ORDER #

C9673882

SHIP TO						
Washoe County, NV	Washoe County, NV					
Gary Zaepfel, Technology Systems Developer						
1001 E. Ninth St., C2	00					
Reno, NV 89512						
(775) 328-2349						
gzaepfel@washoecou	inty.us					
REP FREQUENCY OF PROJECT						
1	D: 1					

CUSTOMER ID	SALES REP	FREQUENCY OF PROJECT
A115831	dpeck	Biennial

FIRST PR	OJECT				
QTY	PRODUCT NAME	PRODUCT DESCRIPTION	LIST PRICE	DISCOUNT PRICE (%)	AMOUNT
498	IMAGERY - NEIGHBORHOOD - 4-way (N5) (3in) Per Sector	Product includes: 3-inch GSD oblique frame images (4- way), 3-inch GSD orthogonal frame images, 1-meter GSD ortho mosaic sector tiles and one area-wide 1-meter GSD mosaic (ECW format). Orthogonal GSD: 0.25 feet/pixel; Nominal Oblique GSD (all values +/-10%): Front Line: 0.24 feet/pixel, Middle Line: 0.28 feet/pixel, Back Line: 0.34 feet/pixel. Applicable Terms and Conditions: Delivered Content Terms and Conditions of Use	\$450.00	\$437.50 (2.778%)	\$217,875.00
852	IMAGERY-Color Digital Orthophotography-9in GSD- Industry-Standard Delivery Format-per sq mi	Product includes: Color Digital Orthophotography - 9 inch GSD ("CDO") consists of 9-inch GSD ortho mosaics delivered to Customer in an open industry-standard digital delivery format not proprietary to Pictometry. See Appendix for mosaic specifications and selected delivery format. Customer shall own the copies of the CDO delivered to the Customer in an industry-standard digital delivery format not proprietary to Pictometry pursuant to this Agreement (the "CDO Deliverables"), notwithstanding anything in this Agreement to the contrary. Pictometry shall retain copies of the CDO Deliverables and shall own those copies. Applicable Terms and Conditions: Order Form	\$65.00		\$55,380.00
599	IMAGERY-Color Digital Orthophotography-6in GSD- Industry-Standard Delivery Format-per sq mi	Product includes: Color Digital Orthophotography - 6 inch GSD ("CDO") consists of 6-inch GSD ortho mosaics delivered to Customer in an open industry-standard digital delivery format not proprietary to Pictometry. See Appendix for mosaic specifications and selected delivery format. Customer shall own the copies of the CDO delivered to the Customer in an industry-standard digital delivery format not proprietary to Pictometry pursuant to this Agreement (the "CDO Deliverables"), notwithstanding anything in this Agreement to the contrary. Pictometry shall retain copies of the CDO Deliverables and shall own those copies. Applicable Terms and Conditions: Order Form	\$80.00		\$47,920.00
480	LIDAR-DEM and 2ft Contours (sq mi)	Available with qualifying LiDAR purchase. Gridded bare earth DEM in ArcGIS GRID format and tiled contours at a 2-foot interval in ESRI Polyline Feature Class format. Refer to attached terms and conditions. Applicable Terms and Conditions: Delivered Content Terms and Conditions of Use	\$50.00		\$24,000.00
480	LiDAR Based Mapping - Misc (sq mi)	Additional LiDAR Based Mapping. See attached Scope of Work for specifics. Applicable Terms and Conditions: Order Form	\$25.50		\$12,240.00
498	Tiles - Standard (3in GSD; TIFF format) Per Sector	Available with corresponding 3" GSD imagery purchase. 3-inch GSD Mosaic Tiles in TIFF Format. Tiles are provided "as is." Refer to Product Parameters for additional details. Applicable Terms and Conditions: Delivered Content Terms and Conditions of Use	\$20.00	\$0.00 (100%)	\$0.00

498	Mosaic - Area Wide (3in	Available with purchase of corresponding tile product.	\$2.00	\$0.00	\$0.00
	GSD; MrSID format;	New processing or re-processing to MrSID of individual		(100%)	
	individual) Per Sector	tiles of 3-inch GSD imagery. Tiles are provided "as is."			
		Refer to Product Parameters for additional details.			
		Applicable Terms and Conditions: Delivered Content			
		Terms and Conditions of Use			
1	Media Drive Capacity 931G -	External USB 2.0 / eSATA Externally Powered. Delivery	\$199.00	\$0.00	\$0.00
	Drive Model 1T -	media prices include copying a complete image library		(100%)	
	EXTPOWER	onto media. Sub-warehousing sold separately.			
		Applicable Terms and Conditions: Order Form			
1	RapidAccess - Disaster	RapidAccess - Disaster Response Program is an	\$0.00		\$0.00
	Response Program	emergency response program offering flights after an			
		emergency or disaster. Refer to the attached detailed			
		description of the Disaster Response Program.			
		Applicable Terms and Conditions: Order Form			
1	Oblique Imagery Bundle	Includes digital copy of the Licensed Documentation for	\$0.00		\$0.00
	with Two (2) Years of EFS	the License Software, two (2) End User Training			
	Maintenance & Support	Sessions, one (1) Advanced User Technical Training, one			
		(1) Administration / IT Training Session, ten (10) hours of			
		telephone support, one copy of Pictometry Electronic			
		Field Study (EFS) software, latest version, on the storage			
		media specified herein, and access to download updated			
		versions of the EFS Licensed Software for a period of two			
		years from the initial date of shipment of the EFS			
		software, along with a copy of the updated			
		documentation.			
		Applicable Terms and Conditions: Software License			
		Agreement			
498	Mosaic - Area Wide (3in	Available with purchase of corresponding tile product.	\$2.00	\$0.00	\$0.00
	GSD; ECW format;	New processing or re-processing to ECW of individual		(100%)	
	individual) Per Sector	tiles of 3-inch GSD imagery. Tiles are provided "as is."			
		Refer to Product Parameters for additional details.			
		Applicable Terms and Conditions: Delivered Content			
		Terms and Conditions of Use			
		SUBTO	TAL – FIRST PR	OJECT	\$357,415.

SECOND	PROJECT				
QTY	PRODUCT NAME	PRODUCT DESCRIPTION	LIST PRICE	DISCOUNT PRICE (%)	AMOUNT
498	IMAGERY - NEIGHBORHOOD - 4-way (N5) (3in) Per Sector	Product includes: 3-inch GSD oblique frame images (4- way), 3-inch GSD orthogonal frame images, 1-meter GSD ortho mosaic sector tiles and one area-wide 1-meter GSD mosaic (ECW format). Orthogonal GSD: 0.25 feet/pixel; Nominal Oblique GSD (all values +/-10%): Front Line: 0.24 feet/pixel, Middle Line: 0.28 feet/pixel, Back Line: 0.34 feet/pixel. Applicable Terms and Conditions: Delivered Content Terms and Conditions of Use	\$450.00	\$437.50 (2.778%)	\$217,875.00
852	IMAGERY-Color Digital Orthophotography-9in GSD- Industry-Standard Delivery Format-per sq mi	Product includes: Color Digital Orthophotography - 9 inch GSD ("CDO") consists of 9-inch GSD ortho mosaics delivered to Customer in an open industry-standard digital delivery format not proprietary to Pictometry. See Appendix for mosaic specifications and selected delivery format. Customer shall own the copies of the CDO delivered to the Customer in an industry-standard digital delivery format not proprietary to Pictometry pursuant to this Agreement (the "CDO Deliverables"), notwithstanding anything in this Agreement to the contrary. Pictometry shall retain copies of the CDO Deliverables and shall own those copies. Applicable Terms and Conditions: Order Form	\$65.00		\$55,380.00
599	IMAGERY-Color Digital Orthophotography-6in GSD- Industry-Standard Delivery Format-per sq mi	Product includes: Color Digital Orthophotography - 6 inch GSD ("CDO") consists of 6-inch GSD ortho mosaics delivered to Customer in an open industry-standard digital delivery format not proprietary to Pictometry. See Appendix for mosaic specifications and selected delivery format. Customer shall own the copies of the CDO delivered to the Customer in an industry-standard digital delivery format not proprietary to Pictometry pursuant to this Agreement (the "CDO Deliverables"), notwithstanding anything in this Agreement to the contrary. Pictometry shall retain copies of the CDO Deliverables and shall own those copies. Applicable Terms and Conditions: Order Form	\$80.00		\$47,920.00

498	Mosaic - Area Wide (3in	Available with purchase of corresponding tile product.	\$2.00	\$0.00	\$0.00
	GSD; ECW format;	New processing or re-processing to ECW of individual		(100%)	
	individual) Per Sector	tiles of 3-inch GSD imagery. Tiles are provided "as is."			
		Refer to Product Parameters for additional details.			
		Applicable Terms and Conditions: Delivered Content			
		Terms and Conditions of Use			
498	Tiles - Standard (3in GSD;	Available with corresponding 3" GSD imagery purchase.	\$20.00	\$0.00	\$0.00
	TIFF format) Per Sector	3-inch GSD Mosaic Tiles in TIFF Format. Tiles are		(100%)	
		provided "as is." Refer to Product Parameters for			
		additional details.			
		Applicable Terms and Conditions: Delivered Content			
		Terms and Conditions of Use			
1	Media Drive Capacity 931G -	External USB 2.0 / eSATA Externally Powered. Delivery	\$199.00	\$0.00	\$0.00
	Drive Model 1T -	media prices include copying a complete image library		(100%)	
	EXTPOWER	onto media. Sub-warehousing sold separately.			
		Applicable Terms and Conditions: Order Form			
1	RapidAccess - Disaster	RapidAccess - Disaster Response Program is an	\$0.00		\$0.00
	Response Program	emergency response program offering flights after an			
		emergency or disaster. Refer to the attached detailed			
		description of the Disaster Response Program.			
		Applicable Terms and Conditions: Order Form			
1	Oblique Imagery Bundle	Includes digital copy of the Licensed Documentation for	\$0.00		\$0.00
	with Two (2) Years of EFS	the License Software, two (2) End User Training			
	Maintenance & Support	Sessions, one (1) Advanced User Technical Training, one			
		(1) Administration / IT Training Session, ten (10) hours of			
		telephone support, one copy of Pictometry Electronic			
		Field Study (EFS) software, latest version, on the storage			
		media specified herein, and access to download updated			
		versions of the EFS Licensed Software for a period of two			
		years from the initial date of shipment of the EFS			
		software, along with a copy of the updated			
		documentation.			
		Applicable Terms and Conditions: Software License			
		Agreement			
498	Mosaic - Area Wide (3in	Available with purchase of corresponding tile product.	\$2.00	\$0.00	\$0.00
	GSD; MrSID format;	New processing or re-processing to MrSID of individual		(100%)	
	individual) Per Sector	tiles of 3-inch GSD imagery. Tiles are provided "as is."			
		Refer to Product Parameters for additional details.			
		Applicable Terms and Conditions: Delivered Content			
		Terms and Conditions of Use			
		SUBTOTAL	L – SECOND PR	OIECT	\$321,175.0

QTY	PRODUCT NAME	PRODUCT DESCRIPTION	LIST PRICE	DISCOUNT PRICE (%)	AMOUNT
498	IMAGERY - NEIGHBORHOOD - 4-way (N5) (3in) Per Sector	Product includes: 3-inch GSD oblique frame images (4- way), 3-inch GSD orthogonal frame images, 1-meter GSD ortho mosaic sector tiles and one area-wide 1-meter GSD mosaic (ECW format). Orthogonal GSD: 0.25 feet/pixel; Nominal Oblique GSD (all values +/-10%): Front Line: 0.24 feet/pixel, Middle Line: 0.28 feet/pixel, Back Line: 0.34 feet/pixel. Applicable Terms and Conditions: Delivered Content Terms and Conditions of Use	\$450.00	\$437.50 (2.778%)	\$217,875.00
852	IMAGERY-Color Digital Orthophotography-9in GSD- Industry-Standard Delivery Format-per sq mi	Product includes: Color Digital Orthophotography - 9 inch GSD ("CDO") consists of 9-inch GSD ortho mosaics delivered to Customer in an open industry-standard digital delivery format not proprietary to Pictometry. See Appendix for mosaic specifications and selected delivery format. Customer shall own the copies of the CDO delivered to the Customer in an industry-standard digital delivery format not proprietary to Pictometry pursuant to this Agreement (the "CDO Deliverables"), notwithstanding anything in this Agreement to the contrary. Pictometry shall retain copies of the CDO Deliverables and shall own those copies. Applicable Terms and Conditions: Order Form	\$65.00		\$55,380.00
599	IMAGERY-Color Digital Orthophotography-6in GSD- Industry-Standard Delivery Format-per sq mi	Product includes: Color Digital Orthophotography - 6 inch GSD ("CDO") consists of 6-inch GSD ortho mosaics delivered to Customer in an open industry-standard digital delivery format not proprietary to Pictometry. See Appendix for mosaic specifications and selected delivery format. Customer shall own the copies of the CDO delivered to the Customer in an industry-standard digital delivery format not proprietary to Pictometry pursuant to	\$80.00		\$47,920.00

		this Agreement (the "CDO Deliverables"),			
		notwithstanding anything in this Agreement to the			
		contrary. Pictometry shall retain copies of the CDO			
		Deliverables and shall own those copies.			
		Applicable Terms and Conditions: Order Form			
498	Mosaic - Area Wide (3in	Available with purchase of corresponding tile product.	\$2.00	\$0.00	\$0.00
	GSD; ECW format;	New processing or re-processing to ECW of individual		(100%)	
	individual) Per Sector	tiles of 3-inch GSD imagery. Tiles are provided "as is."			
		Refer to Product Parameters for additional details.			
		Applicable Terms and Conditions: Delivered Content			
		Terms and Conditions of Use			
498	Tiles - Standard (3in GSD;	Available with corresponding 3" GSD imagery purchase.	\$20.00	\$0.00	\$0.00
	TIFF format) Per Sector	3-inch GSD Mosaic Tiles in TIFF Format. Tiles are		(100%)	
		provided "as is." Refer to Product Parameters for			
		additional details.			
		Applicable Terms and Conditions: Delivered Content			
		Terms and Conditions of Use			
1	Media Drive Capacity 931G -	External USB 2.0 / eSATA Externally Powered. Delivery	\$199.00	\$0.00	\$0.00
	Drive Model 1T -	media prices include copying a complete image library		(100%)	
	EXTPOWER	onto media. Sub-warehousing sold separately.			
		Applicable Terms and Conditions: Order Form	<b>*^ ^ ^</b>		<b>*</b> 0.00
1	RapidAccess - Disaster	RapidAccess - Disaster Response Program is an	\$0.00		\$0.00
	Response Program	emergency response program offering flights after an			
		emergency or disaster. Refer to the attached detailed			
		description of the Disaster Response Program.			
1		Applicable Terms and Conditions: Order Form	¢0.00		¢0.00
1	Oblique Imagery Bundle	Includes digital copy of the Licensed Documentation for	\$0.00		\$0.00
	with Two (2) Years of EFS	the License Software, two (2) End User Training Sessions, one (1) Advanced User Technical Training, one			
	Maintenance & Support				
		(1) Administration / IT Training Session, ten (10) hours of telephone support, one copy of Pictometry Electronic			
		Field Study (EFS) software, latest version, on the storage			
		media specified herein, and access to download updated			
		versions of the EFS Licensed Software for a period of two			
		years from the initial date of shipment of the EFS			
		software, along with a copy of the updated			
		documentation.			
		Applicable Terms and Conditions: Software License			
		Agreement			
498	Mosaic - Area Wide (3in	Available with purchase of corresponding tile product.	\$2.00	\$0.00	\$0.00
	GSD; MrSID format;	New processing or re-processing to MrSID of individual	+=	(100%)	
	individual) Per Sector	tiles of 3-inch GSD imagery. Tiles are provided "as is."			
	, ,	Refer to Product Parameters for additional details.			
		Applicable Terms and Conditions: Delivered Content			
		Terms and Conditions of Use			
	•	SUBTOT	AL – THIRD PR	DIECT	\$321,175.

 Thank you for choosing Pictometry as your service provider.
 TOTAL
 \$999,765.00

 <sup>1</sup>Amount per product = ((1-Discount %) \* Qty \* List Price)
 5000
 5000

## FEES; PAYMENT TERMS

All amounts due to Pictometry pursuant to this Agreement ("Fees") are expressed in United States dollars and do not include any duties, taxes (including, without limitation, any sales, use, ad valorem or withholding, value added or other taxes) or handling fees, all of which are in addition to the amounts shown above and, to the extent applicable to purchases by Customer, shall be paid by Customer to Pictometry without reducing any amount owed to Pictometry unless documents satisfactory to Pictometry evidencing exemption from such taxes is provided to Pictometry prior to billing. To the extent any amounts properly invoiced pursuant to this Agreement are not paid within thirty (30) days following the invoice due date, such unpaid amounts shall accrue, and Customer shall pay, interest at the rate of 1.5% per month (or at the maximum rate allowed by law, if less). In addition, Customer shall pay Pictometry all costs Pictometry incurs in collecting past due amounts due under this Agreement including, but not limited to, attorneys' fees and court costs.

Due at Signing Due at Project Initiation (Fall 2019 - tentative) Due at First Anniversary of Shipment of Imagery	\$53,041.25 \$125,666.25 \$178,707.50
Total Payments	\$357,415.00
SECOND PROJECT	

Due at Project Initiation (Spring 2021 - tentative) Due at First Anniversary of Shipment of Imagery	
Total Payments	\$321,175.00
THIRD PROJECT	
Due at Project Initiation (Spring 2023 - tentative) Due at First Anniversary of Shipment of Imagery	
Total Payments	\$321,175.00
PRODUCT PARAMETERS	
FIRST PROJECT ACCUPLUS IMAGERY Product: Coverage Area Format: Leaf:	IMAGERY-Color Digital Orthophotography-9in GSD-Industry-Standard Delivery Format-per sq mi Shapefile Leaf Off: Less than 30% leaf cover
Product:	IMAGERY-Color Digital Orthophotography-6in GSD-Industry-Standard Delivery Format-per sq mi
Coverage Area Format: Leaf:	Shapefile Leaf Off: Less than 30% leaf cover
IMAGERY Product: Leaf:	IMAGERY - NEIGHBORHOOD - 4-way (N5) (3in) Per Sector Leaf Off: Less than 30% leaf cover
LIDAR Product: Funding Source:	LIDAR-DEM and 2ft Contours (sq mi) Self-funded / None (see related Terms & Conditions as applicable)
SECOND PROJECT ACCUPLUS IMAGERY Product:	IMAGERY-Color Digital Orthophotography-9in GSD-Industry-Standard Delivery Format-per sq
Coverage Area Format: Leaf:	mi Shapefile Leaf Off: Less than 30% leaf cover
<b>Product:</b> <i>Coverage Area Format:</i>	IMAGERY-Color Digital Orthophotography-6in GSD-Industry-Standard Delivery Format-per sq mi Shapefile
Leaf:	Leaf Off: Less than 30% leaf cover
IMAGERY Product: Leaf:	IMAGERY - NEIGHBORHOOD - 4-way (N5) (3in) Per Sector Leaf Off: Less than 30% leaf cover
THIRD PROJECT ACCUPLUS IMAGERY	
<b>Product:</b> <i>Coverage Area Format:</i> <i>Leaf:</i>	IMAGERY-Color Digital Orthophotography-9in GSD-Industry-Standard Delivery Format-per sq mi Shapefile Leaf Off: Less than 30% leaf cover
Product:	IMAGERY-Color Digital Orthophotography-6in GSD-Industry-Standard Delivery Format-per sq mi
Coverage Area Format: Leaf:	Shapefile Leaf Off: Less than 30% leaf cover

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Washoe County, NV - C9673882 2019-04-30

IMAGERY

**Product:** *Leaf:* 

## IMAGERY - NEIGHBORHOOD - 4-way (N5) (3in) Per Sector

Leaf Off: Less than 30% leaf cover

## STANDARD ORTHO MOSAIC PRODUCTS

Pictometry standard ortho mosaic products are produced through automated mosaicking processes that incorporate digital elevation data with individual Pictometry ortho frames to create large-area mosaics on an extremely cost-effective basis. Because these products are produced through automated processes, rather than more expensive manual review and hand-touched corrective processes, there may be inherent artifacts in some of the resulting mosaics. While Pictometry works to minimize such artifacts, the Pictometry standard ortho mosaic products are provided on an 'AS IS' basis with respect to visible cutlines along mosaic seams resulting from the following types of artifacts:

- i. Disconnects in non-elevated surfaces generally caused by inaccurate elevation data;
- ii. Disconnects in elevated surfaces (e.g., roadways, bridges, etc.) generally caused by elevated surfaces not being represented in the elevation data;
- iii. Building intersect and clipping generally caused by buildings not being represented in the elevation data;
- iv. Seasonal variations caused by images taken at different times during a season, or during different seasons;
- v. Ground illumination variations caused by images taken under different illumination (e.g., sunny, high overcast, morning light, afternoon light, etc.) within one flight day or during different flight days;
- vi. Single GSD color variations caused by illumination differences or multiple-aircraft/camera captures;
- vii. Mixed GSD color variations caused by adjacent areas being flown at different ground sample distances (GSDs); and
- viii. Water body color variations caused by multiple individual frames being used to create a mosaic across a body of water (e.g., lakes, ponds, rivers, etc.).

Other Pictometry products may be available that are less prone to such artifacts than the Pictometry standard ortho mosaic products.

#### RapidAccess—Disaster Response Program ("DRP")

Customer is eligible for DRP described below from the Effective Date through the second anniversary of the initial Project delivery. Following payment to Pictometry of amounts due with respect to each subsequent Project, Customer will be eligible for the then-current DRP for a period of two years from delivery of such subsequent Project. Customer must be in good-standing with Pictometry to maintain eligibility for DRP.

- A. Disaster Coverage Imagery at No Additional Charge Pictometry will, upon request of Customer and at no additional charge, provide standard quality imagery of up to 200 square miles of affected areas (as determined by Pictometry) upon the occurrence of any of the following events during any period Customer is eligible for DRP:
  - □ **Hurricane:** areas affected by hurricanes of Category 2 and higher.
  - **Tornado:** areas affected by tornados rated EF4 and higher.
  - **Terrorist:** areas affected by damage from terrorist attack.
  - **Earthquake:** areas affected by damage to critical infrastructure resulting from earthquakes measured at 6.0 or higher on the Richter scale.
  - □ **Tsunami:** areas affected by damage to critical infrastructure resulting from tsunamis.
- B. Discounted Rate Coverage for areas affected by the events set forth above exceeding 200 square miles will be, subject to Pictometry resource availability, offered to Customer at the then current DRP rates. Also, coverage for areas affected by hurricanes below Category II, tornadoes below EF4 or earthquakes rated below 6.0 on the Richter scale will be, subject to Pictometry resource availability, offered to Customer at the then current DRP rates.
- C. Online Services Use of Pictometry Connect Explorer<sup>™</sup> Pictometry's DRP includes the use of Connect Explorer for a term of ninety days from the date of delivery of the DRP imagery. Customer shall have access to the DRP imagery for as long as they maintain an active Connect account.

## **SECTION B**

## LICENSE TERMS

## PICTOMETRY DELIVERED CONTENT TERMS AND CONDITIONS OF USE

These Pictometry Delivered Content Terms and Conditions of Use (the "<u>Delivered Content Terms and Conditions</u>"), in combination with the corresponding Agreement into which these terms are incorporated, collectively set forth the terms and conditions that govern use of Delivered Content (as hereinafter defined) for use within computing environments operated by parties other than Pictometry. As used in the Delivered Content Terms and Conditions the terms "you" and "your" in uppercase or lowercase shall mean the Customer that entered into the Agreement into which the Delivered Content Terms and Conditions are incorporated.

#### 1. DEFINITIONS

- 1.1 "Authorized Subdivision" means, if you are a county or a non-state consortium of counties, any political unit or subdivision located totally or substantially within your boundaries that you authorize to have access to Delivered Content pursuant to the Delivered Content Terms and Conditions.
- 1.2 "Authorized System" means a workstation or server that meets each of the following criteria (i) it is owned or leased by you or an Authorized Subdivision, (ii) it is located within and only accessible from facilities that are owned or leased by you or an Authorized Subdivision, and (iii) it is under the control of and may only be used by you or Authorized Subdivisions.
- 1.3 "<u>Authorized User</u>" means any employee of you or Authorized Subdivisions that is authorized by you to have access to the Delivered Content through an Authorized System.
- 1.4 "<u>Delivered Content</u>" means the images, metadata, data layers, models, reports and other geographic or structural visualizations or embodiments included in, provided with, or derived from the information delivered to you by or on behalf of Pictometry pursuant to the Agreement.
- 1.5 "<u>Project Participant</u>" means any employee or contractor of persons or entities performing services for compensation for you or an Authorized Subdivision that has been identified by written notice to Pictometry prior to being granted access to Delivered Content and, unless Pictometry expressly waives such requirement for any individual, has entered into a written agreement with Pictometry authorizing such access.

#### 2. GRANT OF RIGHTS; RESTRICTIONS ON USE; OWNERSHIP

- 2.1 Subject to the terms and conditions of the Agreement, you are granted nonexclusive, nontransferable, limited rights to:
  - (a) install the Delivered Content on Authorized Systems;
  - (b) permit access and use of the Delivered Content through Authorized Systems by:

(i) Authorized Users for performance of public responsibilities of you or Authorized Subdivisions that are to be performed entirely within facilities of you or Authorized Subdivisions;

(ii) Project Participants under the supervision of Authorized Users for performance of tasks or preparation of materials using only hard copies (or jpg copies) of Delivered Content solely for fulfilling public responsibilities of you or Authorized Subdivisions to be performed entirely within facilities of you or Authorized Subdivisions; and

(iii) individual members of the public, but only through Authorized Users and solely for the purpose of making hard copies or jpg copies of images of individual properties or structures (but not bulk orders of multiple properties or structures) to the individual members of the public requesting them.

- 2.2 You may not reproduce, distribute or make derivative works based upon the Delivered Content in any medium, except as expressly permitted in the Delivered Content Terms and Conditions.
- 2.3 You may not offer any part of the Delivered Content for commercial resale or commercial redistribution in any medium.
- 2.4 You may not distribute or otherwise make available any Delivered Content to Google or its affiliates, either directly or indirectly.
- 2.5 You may not exploit the goodwill of Pictometry, including its trademarks, service marks, or logos, without the express written consent of Pictometry.
- 2.6 You may not remove, alter or obscure copyright notices or other notices contained in the Delivered Content.
- 2.7 All right, title, and interest (including all copyrights, trademarks and other intellectual property rights) in Delivered Content in all media belong to Pictometry or its third party suppliers. Neither you nor any users of the Delivered Content acquire any proprietary interest in the Delivered Content, or any copies thereof, except the limited use rights granted herein.

#### 3. OBLIGATIONS OF CUSTOMER

- **3.1** Geographic Data. If available, you agree to provide to Pictometry geographic data in industry standard format (e.g., shape, DBF) including, but not limited to, digital elevation models, street centerline maps, tax parcel maps and centroids, which data, to the extent practicable, shall be incorporated into the Delivered Content. You agree that any of this data that is owned by you may be distributed and modified by Pictometry as part of its products and services, provided that at no time shall Pictometry claim ownership of that data.
- **3.2** Notification. You shall (a) notify Pictometry in writing of any claims or proceedings involving any of the Delivered Content within ten (10) days after you learn of the claim or proceeding, and (b) report promptly to Pictometry all claimed or suspected defects in Delivered Content.
- 3.3 Authorized User Compliance. You shall at all times be responsible for compliance by each Authorized User with the Delivered Content Terms and Conditions.
- 3.4 Authorized Subdivision Compliance. You shall at all times be responsible for compliance by each Authorized Subdivision with the Delivered Content Terms and Conditions.
- **3.5 Project Participants.** Each notice to Pictometry identifying a potential Project Participant shall include a detailed description of the scope and nature of the Project Participants' planned work and the intended use of the Delivered Content in such work. Pictometry retains the right to restrict or revoke access to Delivered Content by any Project Participant who does not comply with the terms of the Delivered Content Terms and Conditions.

#### 4. LICENSE DURATION; EFFECT OF TERMINATION

- **4.1** Term. The license granted to you in the Delivered Content Terms and Conditions is perpetual, subject to Pictometry's right to terminate the license in the event you do not pay in full the Fees specified elsewhere in the Agreement, the Agreement is terminated for any reason other than a breach of the Agreement by Pictometry, or as otherwise provided in the Agreement.
- **4.2 Effect of Termination**. Upon termination of the license granted to you in the Delivered Content Terms and Conditions, you shall immediately cease all use of the Delivered Content, promptly purge all copies of the Delivered Content from all workstations and servers on which any of it may be stored or available at the time, and return hard drive/media containing Delivered Content to Pictometry.

#### 5. TRADEMARKS; CONFIDENTIALITY

5.1 Use of Pictometry's Marks. You agree not to attach any additional trademarks, trade names, logos or designations to any Delivered Content or to any copies

of any Delivered Content without prior written approval from Pictometry. You may, however, include an appropriate government seal and your contact information so long as the seal and contact information in no way obscure or deface the Pictometry marks. You further agree that you will not use any Pictometry trademark, trade name, logo, or designation in connection with any product or service other than the Delivered Content. Your nonexclusive right to use Pictometry's trademarks, trade name, logos, and designations are coterminous with the license granted to you in the Delivered Content Terms.

5.2 Confidentiality of Delivered Content. The Delivered Content consists of commercially valuable, proprietary products owned by Pictometry, the design and development of which reflect an investment of considerable time, effort, and money. The Delivered Content is treated by Pictometry as confidential and contains substantial trade secrets of Pictometry. You agree that you will not disclose, provide a copy of, or disseminate the Delivered Content (other than as expressly permitted in the Delivered Content Terms and Conditions) or any part thereof to any person in any manner or for any purpose inconsistent with the license granted to you in the Delivered Content Terms and Conditions. You agree to use your best efforts to assure that your personnel, and any others afforded access to the Delivered Content, protect the Delivered Content against unauthorized use, disclosure, copying, and dissemination, and that access to the Delivered Content and each part thereof will be strictly limited.

#### 6. LIMITED WARRANTY; DISCLAIMER OF WARRANTIES

- 6.1 Limited Warranties; Exclusive Remedy. Pictometry warrants that the Delivered Content will contain true and usable copies of the designated imagery as of the date of capture. As the sole and exclusive remedy for any breach of the foregoing warranty, Pictometry shall use reasonable efforts to correct any deficiency that precludes use of the Delivered Content in the manner intended.
- 6.2 Disclaimer of Other Warranties. Except as provided in Section 6.1, above, THE DELIVERED CONTENT IS PROVIDED TO YOU "AS IS" AND "WITH ALL FAULTS." PICTOMETRY MAKES NO OTHER WARRANTIES OR REPRESENTATIONS OF ANY KIND, EXPRESS, IMPLIED, OR STATUTORY. ALL IMPLIED WARRANTIES, INCLUDING BUT NOT LIMITED TO WARRANTIES OF PERFORMANCE, MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, AND ACCURACY, ARE HEREBY DISCLAIMED AND EXCLUDED BY PICTOMETRY.
- **6.3** Limitation of Liability. With respect to any other claims that you may have or assert against Pictometry on any matter relating to the Delivered Content, the total liability of Pictometry shall, in the aggregate, be limited to the aggregate amount received by Pictometry in payment for Delivered Content during the immediately preceding twenty-four (24) month period.

## 7. MISCELLANEOUS PROVISIONS

- 7.1 Restricted Rights. Delivered Content acquired with United States Government funds or intended for use within or for any United States federal agency is provided with "Restricted Rights" as defined in DFARS 252.227-7013, Rights in Technical Data and Computer Software and FAR 52.227-14, Rights in Data-General, including Alternate III, as applicable.
- 7.2 Governing Law. This License Agreement shall be governed by and interpreted in accordance with the laws of the State of Nevada, excluding its conflicts of law principles.

[END OF DELIVERED CONTENT TERMS AND CONDITIONS]

## **SECTION B**

## PICTOMETRY SOFTWARE LICENSE AGREEMENT

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- 3. **TITLE.** The Proprietary Materials are confidential information of, trade secrets of, and are proprietary to Pictometry. Title to the Proprietary Materials is and will remain in Pictometry and its licensors. All applicable rights to patents, copyrights, trademarks, trade secrets, and other intellectual property rights in the Proprietary Materials are and will remain in Pictometry and its licensors. You will not assert any right, title or interest in the Proprietary Materials provided to you under this License, except for the express license granted to you hereunder. You will not remove any copyright or other proprietary materials and you will reproduce all such information on all copies made hereunder. You will keep the Proprietary Materials free of all claims, liens and encumbrances.
- 4. **DISCLAIMERS OF WARRANTY.** USE OF THE PICTOMETRY SOFTWARE IS AT YOUR SOLE RISK. TO THE MAXIMUM EXTENT PERMITTED BY APPLICABLE LAW, THE PICTOMETRY SOFTWARE IS PROVIDED "AS IS", WITH ALL FAULTS AND WITHOUT WARRANTY OF ANY KIND, AND PICTOMETRY HEREBY DISCLAIMS ALL WARRANTIES WITH RESPECT TO THE PICTOMETRY SOFTWARE, WHETHER EXPRESS, IMPLIED OR STATUTORY, INCLUDING, BUT NOT LIMITED TO, THE IMPLIED WARRANTIES OF MERCHANTABILITY AND OF FITNESS FOR A PARTICULAR PURPOSE. PICTOMETRY DOES NOT WARRANT THAT THE FUNCTIONS CONTAINED IN OR PROVIDED BY THE PICTOMETRY SOFTWARE WILL MEET YOUR REQUIREMENTS, THAT THE OPERATION OF THE PICTOMETRY SOFTWARE WILL BE UNINTERRUPTED OR ERROR-FREE, OR THAT DEFECTS IN THE PROPRIETARY MATERIALS WILL BE CORRECTED.
- 5. LIMITATION OF LIABILITY. IN NO EVENT WILL PICTOMETRY BE LIABLE FOR ANY INCIDENTAL, SPECIAL, INDIRECT OR CONSEQUENTIAL DAMAGES WHATSOEVER, INCLUDING, WITHOUT LIMITATION, DAMAGES FOR LOSS OF PROFITS, LOSS OF DATA, BUSINESS INTERRUPTION OR ANY OTHER COMMERCIAL DAMAGES OR LOSSES ARISING OUT OF OR RELATED TO YOUR USE OR INABILITY TO USE THE PICTOMETRY SOFTWARE, HOWEVER CAUSED, REGARDLESS OF THE THEORY OF LIABILITY (CONTRACT, TORT OR OTHERWISE), EVEN IF PICTOMETRY HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. IN NO EVENT WILL PICTOMETRY'S TOTAL LIABILITY TO YOU FOR ALL DAMAGES (OTHER THAN AS MAY BE REQUIRED BY APPLICABLE LAW IN CASES INVOLVING PERSONAL INJURY) CAUSED BY, ARISING OUT OF OR IN ANY WAY RELATED TO THE PICTOMETRY SOFTWARE EXCEED THE AMOUNT OF FIFTY DOLLARS (\$50.00). THE FOREGOING LIMITATIONS WILL APPLY EVEN IF THE ABOVE STATED REMEDY FAILS OF ITS ESSENTIAL PURPOSE.
- 6. **TERMINATION.** This License will terminate automatically without notice from Pictometry if you fail to comply with any term of this License. Upon the termination of this License, you will cease all use of the Pictometry Software and destroy all copies, full or partial, of the Proprietary Materials.

#### 7. MISCELLANEOUS PROVISIONS.

- A. Restricted Rights. Pictometry Software acquired with United States Government funds or intended for use within or for any United States federal agency is provided with "Restricted Rights" as defined in DFARS 252.227-7013, Rights in Technical Data and Computer Software and FAR 52.227-14, Rights in Data-General, including Alternate III, as applicable. Pictometry must be notified in advance of any license grants to United States federal governmental entities. The Pictometry Software is developed for general use in a variety of applications and is not developed or intended for use in any inherently dangerous applications or applications that could lead to property damage, personal injury or death. If you use the Pictometry Software in such applications, then you will be responsible for taking all appropriate fail-safe, backup, redundancy, and other measures to ensure the safe use of the Pictometry Software in such applications, including but not limited to, in any nuclear, aviation, mass transit, public safety or medical applications.
- B. Foreign Trade Restrictions. The parties acknowledge that certain information, software technology, accompanying documentation and technical information may be subject to United States export control laws. You will not directly or indirectly export or re-export the Pictometry Software in violation of the Export Administration Regulations of the U.S. Department of Commerce.
- C. Governing Law. This License will be governed by and interpreted in accordance with the laws of the State of Nevada, excluding its conflict of laws principles.
- D. Assignment. You may not assign this License without Pictometry's prior written consent. Any assignment in violation of this License will be null, void and of no force and effect. For all purposes under this License, any merger, consolidation, spin-off, acquisition or change-in-control will be deemed an assignment.
- E. **Partial Invalidity; Survival.** If any provision of this License is held invalid or unenforceable by competent authority, that provision will be construed so as to be limited or reduced to be enforceable to the maximum extent compatible with the law as it will then appear. The total invalidity or unenforceability of any particular provision of this License will not affect its other provisions and this License will be construed in all respects as if the invalid or unenforceable provision were omitted. The provisions of this License that by their nature would survive its termination will survive indefinitely.

- F. Force Majeure. Neither party will be liable for any costs or damages due to nonperformance under this License arising out of any cause not within the reasonable control of such party and without its fault or negligence. Neither party will be liable for any delay or failure in the performance of its obligations under this License that directly results from any failure of the other party to perform its obligations as set forth in this License.
- G. Waiver. No waiver of a breach of any term of this License will be effective unless in writing and duly executed by the waiving party. No such waiver will constitute a waiver of any subsequent breach of the same or any other term of this License. No failure on the part of a party to exercise, and no delay in exercising any of its rights hereunder will operate as a waiver thereof, nor will any single or partial exercise by a party of any right preclude any other or future exercise thereof or the exercise of any other right. No course of dealing between the parties will be deemed effective to modify, amend or discharge any part of this License or the rights or obligations of any party hereunder.
- H. Entire Agreement; Construction. This License contains the entire understanding of the parties with respect to the subject matter hereof and supersedes any prior or contemporaneous understandings regarding that subject matter. No amendment to or modification of this License will be binding unless in writing and signed by Pictometry. There are no representations, warranties, or obligations of any party not expressly contained herein. The headings in this License are for convenience only. They do not constitute a portion of this License and will not be used in any construction of it.

[END OF SOFTWARE LICENSE AGREEMENT]

## **SECTION C**

# NON-STANDARD TERMS AND CONDITIONS

1. Customer shall own the copies of the orthogonal imagery delivered to Customer by Pictometry pursuant to this Agreement (the "Transferred Deliverables"). Customer is free to use, reproduce, and redistribute copies of the Transferred Deliverables in any manner without any accounting to Pictometry. Pictometry shall own all copies of the Transferred Deliverables, including all formats in which such copies are maintained (including, but not limited to, electronic), that remain in Pictometry's possession. Pictometry is free to use, reproduce, and redistribute copies of the Transferred Deliverables in any manner without any accounting to Customer. All inventions, discoveries, improvements, technology, designs, works of authorship, patents, copyrights, technical information, data, databases, software, business information, and other information used to create the Transferred Deliverables remain the sole and exclusive property of Pictometry. All oblique imagery, software, online services and online content, or other deliverables not specifically mentioned above which are produced by Pictometry pursuant to this Agreement remain the sole and exclusive property of Pictometry. The Licensed Deliverables are subject to Pictometry's license agreements set forth in Section B of this Agreement.

2. Pictometry shall use commercially reasonable efforts to complete each image capture for the intended season and calendar year referenced herein. This is a target date only because the image capture process and the delivery dates may be affected by numerous conditions outside of Pictometry's control including weather, aircraft availability, and airspace permissions.

3. Applicable Law: Notwithstanding anything to the contrary set forth elsewhere in this Agreement, this Agreement and any modifications, amendments or alterations shall be interpreted, construed and enforced in all respects in accordance with the laws of the State of Nevada, excluding its conflicts of law principles. Each party irrevocably consents to the exclusive jurisdiction of the courts of the State of Nevada in connection with any action to enforce the provisions of this Agreement, to recover damages or other relief for breach or default under this Agreement, or otherwise arising under or by reason of this Agreement.

4. Non-appropriation of funds: Notwithstanding anything herein to the contrary, in the event that the funds due for subsequent projects and related deliverables under the terms and conditions of this Agreement are not lawfully appropriated, the following provisions shall apply:

a. Customer shall provide Pictometry with written documentation of non-appropriation of funds from its funding source prior to commencement of a subsequent project;

b. This Agreement shall remain in full force and effect, however commencement of the subsequent project shall be deemed postponed until such time as funds for the subsequent project have been appropriated and all other sums due under the terms and conditions of this Agreement have been paid by Customer. In the event that the postponement exceeds eighteen months, Pictometry reserves the right to terminate any and all obligations with respect to the postponed project and all subsequent projects included in this Agreement; and

c. If Customer, or any party authorized under the terms and conditions of this Agreement to use the licensed products set forth in Section A, is in possession of licensed products for which Pictometry has not been fully compensated in accordance with the payment terms of this Agreement, Customer or such authorized party shall immediately cease use of those licensed products, purge those licensed products from all Customer and authorized party computers, and return those licensed products to Pictometry.

d. The Parties acknowledge that under NRS 244.320 and 354.626, if Customer's governing body does not appropriate or budget funds for the purposes specified in this Agreement, or the Customer's governing body has, in its discretion, determined to amend previous appropriated or budgeted amounts to eliminate or reduce funding for the purposes of this agreement, Customer reserves the right to terminate the agreement without penalty charge or sanction.

5. Pictometry acknowledges that this Agreement and certain documentation (collectively 'Records') may be subject to public record requests. Should the Customer reasonably believe that Records, in whole or in part, are subject to production via a valid, properly submitted request made under the Nevada Public Records Act, the County will promptly notify Pictometry of such request providing five (5) days advance notice prior to producing any of the requested Records. Pictometry explicitly reserves the right to object to any such production and to pursue any and all remedies it has in both law and in equity to prevent the release of such Records. Customer gives Pictometry the right to control and direct the investigation, defense and settlement of such request. Customer, at Pictometry's expense, shall reasonably cooperate with Pictometry in connection with the foregoing.

6. Pictometry shall indemnify Customer with respect to any proceeding for damages because of bodily injury, including death at any time resulting therefrom, or on account of damages to property, including loss of use thereof, brought by someone other than Pictometry, Customer, or the parties' Representatives against the Customer, arising out of the services provided under this Agreement. Pictometry will indemnify Customer against all Indemnifiable Losses arising out of that proceeding, except to the extent Customer or Customer's Representatives negligently or intentionally caused those Indemnifiable Losses. "Representative" means, with respect to an entity, any of that entity's directors, officers, employees, agents, consultants, advisors, and other representatives. "Indemnifiable Losses" means any reasonable out-of-pocket expense incurred in defending a proceeding or in any related investigation or negotiation, including court filing fees, court costs, arbitration fees, witness fees, attorney and other professional fees and disbursements, and any amount awarded in, or paid in settlement of, any proceeding, including any interest.

7. Section 6.3 of the Delivered Content Terms and Conditions shall be deleted and replaced with the following: "Limitation of Liability. With respect to any other claims that you may have or assert against Pictometry on any matter relating to the Delivered Content, the total liability of Pictometry shall, in the aggregate, be limited to the aggregate amount received by Pictometry in payment for Delivered Content under this Agreement."

[END OF NON-STANDARD TERMS AND CONDITIONS]

## **APPENDIX 1**

# PHOTOGRAMMETRIC PRODUCT SPECIFICATIONS

### Contour Development Methodology

EagleView will develop a hydrologically flattened Digital Elevation Model (DEM) representing the ground surface (or bare earth) in conformance with the most recent USGS LiDAR Specification (2018). Hydrographic breaklines are required in order to conform to the USGS Specification. Additional breaklines have been found to not be necessary to support high resolution LIDAR data and are not required as part of the USGS Specification. Breaklines will be incorporated into all DEM deliverables as follows:

Feature	USGS Specification
Water body area	2 acres
Water body width	100ft

It is understood that 2017 LiDAR data exists which should conform to this USGS Specification. EagleView will confirm the existing breakline data from the 2017 data capture and incorporate new breaklines as necessary. EagleView will use a combination of the 2017 LiDAR and updated digital surface model (DSM) information derived from the latest photogrammetric data capture. The primary format of the DSM will be a point cloud in the same digital format (LAS point cloud) as the LiDAR data. The DSM data will be used as the topographic source for areas which have experienced a high degree of change since 2017 and for supplementing those portions of the Area of Interest (AOI) that are not covered by the 2017 LiDAR.

Breaklines will be incorporated into the DEM prior to generating any derived products such as contours. It is important to note that these standard hydrographic breaklines are polygons only. No water features smaller than 100ft wide or 2 acres will be represented in the data. No linear features (i.e., "blue line" streams) are included in the USGS Specification.

For flat and level water bodies (ponds, lakes), a single elevation value will be assigned to the entire polygon and/or to every bank vertex. The modeled water surface edge will be established at or just below the immediately surrounding terrain. For streams and rivers, breaklines will be created indicating flat and level bank-to-bank conditions (perpendicular to flow direction). The gradient along the bank will follow the adjacent terrain. Monotonicity (continuous downstream flow) will be enforced. Stream and river breaklines delineating the edge of water will stop at road crossings (i.e., culvert locations), but will be continuous at bridge crossings where bridges have been removed from the ground surface data. The location of the edge of the water depends on seasonal water levels at the time of data collection. Water levels will be mapped according to levels indicated in the primary source data (either LiDAR or DSM/Imagery). Any points that are within the LiDAR Nominal Point Spacing (NPS) of breaklines will be re-classified as "Ignored Ground" prior to final DEM generation.

For generating 2-foot contour data, the range of available algorithms can result in significant differences in cartographic output quality. In particular, fully automated methods of producing contours normally create less than desirable results. Some methods more accurately represent the point data, but result in a more angular and less cartographically pleasing output. Other methods will smooth the data to varying degrees to achieve better cartographic output. EagleView will balance the needs of all users by producing a visually pleasing cartographic product while maintaining the high accuracy needed.

This task will result in a large volume of vector (line) data and as such, tiling the data will be required because the vector files can be quite large. The output tiling scheme will correspond to the LiDAR tiles unless a different tiling scheme is requested in advance. Final tiled vector data will be seamlessand free of edge effects. Quality control and manual editing of contour data, particularly around waterbodies and other key features is a significant part of this task. Eagleview will establish elevation attributes to each contour line and identify index contours every 10' unless other intervals are specified.

The National Digital Elevation Program Standards (2004) provide that a Digital Elevation Model (DEM) with 2m raster cell size is appropriate for generating 2ft contours. As such, a hybrid DEM (combining the LiDAR data with the DSM updates) with 6-foot raster cell size will be used as the source for generating contours unless otherwise specified.

## Methodology for Data Integration and Spot Elevations

After breakline QC and updates are completed, the 2017 LiDAR data (point cloud format) will be converted to a new DEM (raster format) in preparation for the DSM updates. It is understood that the customer may already have an existing DEM, but in the interest of process consistency and quality control a new DEM will be generated. The DSM described above (point cloud format) will be evaluated for quality in representing the ground surface and further classified as necessary to ensure the adequate classification of ground and non-ground features. It is understood that the areas where the DSM is to be used as the primary source of topographic information include two small areas not covered by the 2017 LIDAR data and an unknown number of additional areas to be indicated by the customer. The boundaries of each DSM area (DSM boundary polygons) will be created for later QC review. After classification and quality control, the DSM will be converted to a DEM (raster format) and mosaicked with the LiDAR based DEM. After initial contour development, the DSM boundary polygons will be used to evaluate the contour data for artifacts. It is not uncommon when integrating topographic data from different sources for small discrepancies to exist within the stated accuracy of both datasets. These discrepancies are acceptable for accuracy purposes, but not for cartographic purposes and must be removed. In areas where integration of the two surface models results in an artifact will be further evaluated and either the point cloud data or the derived raster data adjusted accordingly. The resulting contour data will be free of any artifacts due to integrating the two data sources.

Once the contour data is complete, elevation points will be manually placed while visually interpreting both the contour data and supporting imagery. Elevation values will be conflated from the DEM to the points at their corresponding location. A draft set of elevation points will be provided for review and comment regarding any desired additions or deletions prior to a final set of elevation points being delivered. At a minimum, such points will include local high points (ridges, summits), local low points (basin bottoms, saddles), and stationary water bodies (ponds/lakes).

The spot elevations will be created to meet or exceed the horizontal accuracy associated with 1"=40' scale planimetric data in accordance with the National Map Accuracy Standards (1947) and the ASPRS Positional Accuracy Standards for Digital Geospatial Data (2014).

### **Deliverables:**

Collection-wide DEM (Bare Earth) in ArcGIS GRID format Collection-wide DEM Hillshade (Bare Earth) in ArcGIS GRID format Collection-wide Breaklines in ESRI Polygon Feature Class format Tiled contour files in ESRI Polyline Feature Class format. Elevation points in ESRI Point Feature Class format.

